

INDUSTRY



KLINGER Thermoseal's office in Sidney, Ohio.

Courtesy photo

A year of growth for KLINGER Thermoseal

Continues to invest in equipment, people

SIDNEY — “Even though 2021 continued to be an exceptional situation, KLINGER Thermoseal progressively planned for the future,” reports Scott Peters, KLINGER Thermoseal’s CEO.

KLINGER Thermoseal’s parent company KLINGER Holding GmbH, based near Vienna, Austria, is the market leader for industrial gaskets and sealing. In its 135-year company history, the company has always reacted quickly to social upheaval and crises.

“Our Sidney plant has seen many changes over its 45-year history in Sid-

ney. A significant change during 2020 and 2021 was the production of custom rubber extrusions.”

Peters’ report continues: In 2020, a new manufacturing process line was added in the Sidney factory to manufacture custom rubber extrusions. In 2021, manufacturing capacity doubled with the addition of a second production line. During this second expansion phase, investments were also made in new testing equipment and equipment for additional fabrication capabilities to psa laminate, splice, bag and package

per customer specifications.

With these investments in equipment and in people, we’ve seen significant improvements in our development and manufacturing processes ensuring growth and increasing our position in the custom rubber extrusion market.

Investments in new manufacturing equipment were also made at the Houston, Texas, factory including a flash cutter and kammpro-file machine. This equipment supports KLINGER’s commitment to growing the industrial gasket business to directly engage



Peters

with end users in the oil and gas, petrochemical and energy industries.

Due to the Company’s well-positioned inventory of broadly diversified products, sales targets were exceeded in 2021. While many companies suffered because of world-wide supply chain shortages and transportation issues, KLINGER Thermoseal remained competitive and was successful in gaining new business both in the OE and MRO markets.

For 2022, KLINGER Thermoseal will continue to hire and invest in people as the company grows and product offer-

ings are expanded.

Continued expansion in the US is anticipated as KLINGER Holding executes its long-term global growth strategy. A new sales initiative with deep market focus introduced KLINGER USA Sealing in January. Long known for industry leading customer service, technical products and services in several local markets, the new KLINGER USA Sealing sales structure connects customers to industry specific experts with fewer geographic limitations and restrictions. The formation of three industry segments includes Industrial Sealing, Specialty Fabricating and Materials and

Distribution.

Oil, gas and chemical customers can count on relevant product knowledge and support centered out of the Houston, Texas, Industrial Sealing nerve center and backed up by several field locations.

High tech, aerospace and electronics customers searching for a wide range of application solutions have the undivided attention of the Wilsonville, OR Specialty Fabrication design and fabrication team.

And long-time customers of sheet and extruded sealing materials will rely on manufacturing and distribution expertise out of the Sidney, Ohio, operation.